

Positions Vacant

As listed in:

The Leader

The Barossa's Favourite Newspaper

The Bungee

Provided by



1st Jun2022

The Leader

The Barossa's Favourite Newspaper

Employment Opportunities

Mixed dough

By Chris Russack

When Irene began her relationship, with a baker boy called Joe,

She was soon involved with the upper crust, all held together by dough;

For she found herself, knead deep in love, with a well-bread man of power,

And both were pie-eyed, as they stood side by side, his arms all covered in flour.

"I've taken a fancy," she told her friend Nancy, "To his pretzels and bagels and eels,

And I'm no way regretting, how I'm baguette-ing, used to his caramel flan;

"And I've found a niche, for his ham and cheese quiche," she said with very rue smile,

"Not to mention his slices, and the cakes that he ices, and his pastries are best by a mile."

"How true is it then," asked Nancy her friend, "For I only recently heard,

That Joe's been trying, to catch you eyeing, by doing some things quite absurd?

Like airing about in his Mercedes-Benz and doing doughnuts in his Rolls,

When he had customers waiting, for him to be baking his delicious savoury scrolls."

"I know you have fancies, for pizzas and kranikys, big pretzels and creamy chesnakos,

But 'tis not with a sponge, you'll be taking a plunge, so don't go making mistakes;

Make sure it's your heart, right from the start, 'tis the one thing you can govern,

To avoid those surprises, after the yeast rises, then finding a bun in the oven."

RURAL

Nutrien
BEATON AGENCIES

TRURO PIG MARKET

Wednesday 8th June 2022

(Pigs 11.30 a.m.)

TRADE PIGS - FEEDERS
SLIPS - SUCKERS

Nutrien
Ag Solutions

Beaton Agencies
Kapunda (08) 8566 2004
AH 0428 847 510

EMPLOYMENT

LVS Group trading as
Linke Vineyard Services Pty Ltd
& LVS Fencing

We are looking for reliable hard working people to join our team who are used to farm work & love working outdoors.

Tractor operators, Fencing workers & Vineyard Trellising.

Forward your resume to:
tarnia@lvsgroup.com.au

MFS
MANSELL FINANCIAL SERVICES

Mansell Financial Services is a client-centred, ethical business providing a range of financial solutions - financial planning, retirement planning, superannuation (including self-managed funds), personal insurance, risk management, Centrelink benefits - to help clients achieve and protect their lifestyle and financial goals.

Receptionist / Administrative Assistant

- Variety of tasks in a team environment
- Small business with high professional standards and strong ethics
- Permanent part-time position, based at Tanunda with an immediate start

The Receptionist / Administrative Assistant supports the day-to-day operation of the office and provides administrative support to other team members in the practice. This is a permanent, part-time position (0.6 FTE) working Wednesday, Thursday and Friday with an immediate start.

Duties include: answering and directing incoming calls and emails; greeting and attending to clients and visitors; mail duties; word processing; maintaining the customer relationship management database; collating information for client meetings; booking rooms and appointments; organising catering; stock replenishment; office housekeeping.

The successful candidate will possess:

- Excellent customer service orientation and presentation
 - Strong verbal, written, and numerical skills
 - Organisational skills and attention to detail
 - Teamwork and initiative
 - Competent in MS office suite (Word, Excel, PowerPoint)
 - Qualification in business or related area desirable, but not essential
- This position is on Seek (search Milton HR) and it is preferable applications be submitted via the Seek website.

Alternatively, applications can be emailed to Peter Milton at peter@miltonhr.com.au.

Please include a cover letter and resume with your application.

EMPLOYMENT

ROCKFORD



VINEYARD OPERATOR / SUPERVISOR

Rockford Wines was built on a foundation of core principles. These principles are reflected every day in our commitment to direct, long-term relationships with our customers, providing exceptional customer service and preserving the best of the traditional Australian wine trade.

We are seeking a dual role of Vineyard Operator/Supervisor who will work as an integral part of a small vineyard team. You will be required to carry out many aspects of vineyard operations including irrigation maintenance, pruning and tractor work such as slashing, spraying, and weed control. The role will also involve supervision of casual staff and contractors during harvest and pruning.

You need to be interested in organic and sustainable viticulture and enjoy working in a hands-on role to grow high quality fruit. Viticultural and/or horticultural experience, attention to detail, and a can-do attitude towards your work is essential.

This is a full-time position where skill and dedication are rewarded in the Rockford way. If you want to be part of a dynamic and passionate team working in a positive and friendly environment, please forward your resume in confidence to dean.willoughby@rockfordwines.com.au by Monday, June 6th, 2022.

Rockford Wines 131 Kroner Road, Tanunda



TORBRECK

BAROSSA VALLEY

Vineyard Operator

Torbreck Vineyards was created with the aim of building one of the finest wine estates in the world. The vision is to pay homage to the vineyards of the Barossa Valley, home to some of the oldest vines on the planet.

Job Description

We are looking for an energetic, passionate, experienced person with a strong work ethic and attention to detail to join our small vineyard team. This is a hands on role working with a range of iconic Barossa Valley vineyards. The job is a full time salaried position and includes a generous wine allowance.

The role will include the following:

- Foliage and weed spraying
- Tractor driving
- Pruning
- Trellis and irrigation system repair and maintenance

The successful applicant will need to have previous viticultural/horticultural experience and possess a strong work ethic. Previous tractor driving experience is essential and a chemical users certificate and forklift/truck license is an advantage.

If you would like a copy of the detailed job description or would like to discuss the role please call Nigel on 0422 653 142 or send your resume via email to nigel@torbreck.com. Applications close on Friday the 10th of June.

RURAL

MT PLEASANT MARKET

Thursday June 9th, 2022 at 1:00

**CATTLE & CALVES
SHEEP & LAMBS**

Saleyard PIC SK900242

Including: 20 B. Baldy M/S Calves (300kg)

Further entries invited and recommended.

All Cattle and Sheep NVD's & Animal Health Statements for Sheep, to be handed to office staff prior to sale and stock to be delivered by 11:00am.

ALL LIVESTOCK MUST BE BOOKED IN

MT PLEASANT CWA CATERING TAKE AWAY FOOD

Nutrien
Ag Solutions

NEXT MARKET

June 23rd 2022 (TBC)
JULY 14th 2022

Nutrien Mt Pleasant (08) 8568 2201
www.nutrienmtpleasant.com.au

CLEARING SALE

CLEARING SALE NURIOOTPA

Saturday 4th June 2022 at 9.30am,

Registration from 8.30am

Signs on Old Kapunda Road

Inspection Friday, June 3,

12pm to 4.30 pm

Antiques, Collectables, Furniture, Plants, Vintage garden art & ornaments, History books, Floral art supplies, Traps and Workshop tools.

More details listed on

farmclearingsales.com.au

A sale not to be missed.

You're not
too small to
advertise

The Leader

PH: 8564 2035

PUBLIC NOTICES



REVOCATION OF COMMUNITY LAND STATUS

Report pursuant to section 194(2)
Local Government Act 1999

Notice is hereby given, pursuant to section 194 of the Local Government Act 1999, that the Light Regional Council has resolved at its meeting held on Tuesday 25 May 2022 to commence the process of community land revocation for the land identified as:

Allotment 343 in Filed Plan 176415
1 Kapunda Street Kapunda

Certificate of Title Volume 5754 Folio 795

Written submissions on the proposal will be accepted until 4:00pm Wednesday 29 June 2022. Further details are available from www.light.sa.gov.au. Written submissions are to clearly indicate whether you wish to speak at a public meeting on your submission.

All submissions are to be addressed to the Chief Executive Officer, Light Regional Council and marked for the attention of the Property & Facilities Manager. Submissions may be mailed to PO Box 72 Kapunda SA 5373 or sent electronically to light@light.sa.gov.au.

A public meeting will be held if there is an objection, and the submission indicating an objection requests the opportunity to speak at a public meeting. A date and time will be advised accordingly in this instance.

Brian Carr
Chief Executive Officer



TREASURY WINE ESTATES

Grower Liaison Officer

Treasury Wine Estates (TWE) is one of the world's leading wine companies. We know that it's the thinkers, makers and doers who have the most impact as we continue to drive towards being recognised as the world's most admired premium wine company.

An exciting and high-profile opportunity has become available for a Barossa based Grower Liaison Officer to partner with our growers across Barossa, Clare, Adelaide Hills/Uppar Adelaide and Southern Flinders.

- First point of contact for business relations and communications with growers within the region
- Liaise with the Regional Technical Officers and National Viticulture Teams on technical matters
- Integrate negotiations and adjustments to grower grape supply agreements
- Maintain accurate yield forecasts
- Monitor grower performance and maintain grower records
- Conduct and record field inspections with winemakers for final grading
- Develop a positive industry presence; monitor grower's activities within the grape growing industries.

About you

You are an effective influencer and able to build strong partnerships with growers. Degree qualifications in Viticulture or proven industry experience in Vineyard Management / Grower Relations Operations are preferred. Apply online at www.treasurywine.com/careers Ref 1002316

Barossa Light Cab
SAFARI

TAXI DRIVERS WANTED

\$750 - \$2100 a week.
Call 0478 946 886

LOOKING FOR WORK?



Bus Driving Positions
available for
Route Service, School
Runs and Charter Work

If you have...

- good communication
- good customer service
- driving experience
- motivation

...then we are looking for you!

Get your application in today at
linksa.com.au



Established in 2012, Vinpac Drinks exclusively partners with winemakers, growers, brewers and distillers to deliver some of the world's leading brands across the wine, beer and spirit categories.

- Flexible on location - Adelaide or Barossa
- Flexible on hours / days
- Manage current accounts in the wine industry and opportunity to build
- Small company feel with the perks of a large family - benefits, learning & development, career progression and more

What you'll do

Manage a set of customer accounts that bottle at Vinpac Argosol as well as drive New Business Development.

Your responsibilities include:

- Service Current accounts to meet sales targets
- Identify, engage and attract new customers
- Ensuring that Vinpac International continues to meet customer requirements
- Develop and implement account strategies based on current and anticipated customer requirements
- Provide details and timely communication to National Sales Manager and the Sales Team in any & all market intelligence/information for action and consideration
- Developing, maintaining and making customer contracts a priority to ensure ongoing customer commitment
- Negotiation, development and gaining of accounts
- Meeting an agreed set of Key Performance Indicators (KPI's)
- Continuous learning and development of skills
- Other Sales functions as requested

Your background:

To be successful in this role, you will have a strong drive, be a forward thinker and able to build relationships with various customers, you will be self-motivated and able to have the freedom to work how you want to work.

Ideally you will demonstrate considerable experience in the following key areas:

- 5+ yrs in Account Management
- Proven problem-solving ability
- History in taking initiative and looking outside the box
- Driven and resilient
- Experience developing and retaining customer contracts, with a particular emphasis on New Business Development
- Understand data, insights and financials
- Be a team player
- Ability to work and to end with various stakeholders in our business

We'd love to hear from You

If you'd like to grow with us, please send your resume to adam.nesbitt@vinpac.com.au

Vine Inn
BAROSSA
Community Hotel

FINANCE MANAGER

The Multi Award Winning Vine Inn Barossa in Nuriootpa is seeking to fill the position of Finance Manager.

Reporting to the Chief Executive Officer, key responsibilities of the role include the full control of financial and administrative operations of the hotel.

Only candidates who possess a good working knowledge of financial and accrual accounting standards principles & practices, MYOB, Word, Excel and H&L (or similar POS Inventory system) and hold accounting qualifications to CA or CPA will be considered.

Previous financial experience at a senior level within the areas of hospitality or commerce will be highly regarded. Strong analytical, organisational and communication abilities along with superior social media skills are essential. Salary arrangements will be commensurate with skills and experience.

A full position description is available on request via email:

manager@vineinn.com.au

As we are anticipating a strong interest in this role, we will only be making further contact with those who we believe are appropriate to the position.

Applications in the strictest confidence should be forwarded to:
The CEO, Vine Inn Barossa, PO Box 32, Nuriootpa SA 5355 or via email to manager@vineinn.com.au
Initial applications close Sunday 22nd May 2022.

CHATEAU TANUNDA
ESTD 1944
PREMIER VINEYARD
ICON OF THE BAROSSA

Cellar Hand

Chateau Tanunda is looking to recruit a Cellar Hand.

Forklift licence and winery experience is preferred, but not essential.

Available for an immediate start, this is a casual position with the possibility of permanency for the right candidate.

Inquiries and applications should be directed to Jordan, 0417899367 or cellar@chateautanunda.com no later than C.O.B. 15th June 2022.

Vine Inn
BAROSSA
Community Hotel

WE'RE HIRING!

BAR & WAIT STAFF

We're so busy we need more people to join our Award Winning Team. To attract the right candidates, we pay above award wages.

Experience essential. Required for flexible hours, including weekends & nights. Current RSA Certification required.

Applications including resume to:

The Hotel Manager
Vine Inn Barossa
PO Box 32 Nuriootpa SA 5355
Email - functions@vineinn.com.au

Tourism Services and Communications Officer

The Barossa Council is committed to enhancing our premium wine, food and tourism region and its unique lifestyle, heritage and community spirit.

Join our passionate Tourism Services team in connecting a diverse range of visitors to the iconic Barossa. This is a rare opportunity to showcase your talents and professionalism within the fast paced, award winning team whilst also enjoying the benefits of a privileged employee experience and a multi-layered cultural region synonymous with fine wine, regional food, art, music and heritage.

In this full time position, you will work as part of a vibrant and engaging team to deliver a wide range of visitor services and excellence in customer experience as well as maintaining and developing social media strategy, digital resources, assets and communications. To be successful in this role, clear communication (both written and verbal), confidence in customer liaison and a high level of initiative and organisation will be key. Elevating and promoting our first-class wine and food region is central to this role as well as a sense of pride in providing excellence in customer experience, positivity, community passion, and dynamism to our amazing Tourism Services team.

To be successful in this role you will require:

- A passion for customer service and story telling with demonstrated excellent communication skills and up to date knowledge of tourism services within the Barossa.
- A relevant tourism, administration or marketing and communications qualification, or practical experience within a tourism or customer service field.
- A friendly and approachable nature, proactive personality and ability to problem solve and find solutions.
- Experience in managing online digital resources and assets including the creation of digital marketing materials and social media content.
- A hunger to learn and grow with the ability to successfully operate in a fast paced and professional environment.

Join a progressive & flexible organisation and be truly recognised and valued for your contribution. This is a full time, permanent position Tuesday to Saturday, offering generous allowances and over and above award rates in accordance with the Local Government Tourism, Hospitality and Retail Award.

For further information and a copy of the position description, please refer to www.barossa.sa.gov.au. Or contact Human Resources on (08) 8563 8444. To apply please forward your application addressing the competency profile as specified in the position description to The Barossa Council via hr@barossa.sa.gov.au or via our website.

Applications close 12 June 2022

The Barossa Council is committed to Equal Employment Opportunity principles, a constructive culture, workplace diversity and professional development.



Vineyard Hand

An opportunity exists within Australia's most historic family-owned winery, Yalumba. Established in 1849 and a fiercely independent wine producer, Yalumba is driven by innovation, sustainability, excellence and a pride in its people that results in a genuine opportunity for personal and professional growth.

About the role

Reporting to the Barossa/ Eden Valley Vineyard Manager, this role involves the completion of all vineyard operations, ensuring that the tasks are completed correctly and within the required time frames.

General tasks include vineyard machinery operation, landing vines, training maintenance, irrigation maintenance and repairs & manual canopy management.

You will enjoy working safely and efficiently with equipment and be prepared to use agrichemicals, for which training can be provided.

As many of the vineyard activities are seasonal, there is a requirement that some work will be undertaken outside normal work hours, especially during the spraying and harvest season.

Key requirements of the role:

- Strong interest in producing high quality grapes and running efficient operations.
- Ability to work independently and in a team environment.
- Experience in machinery operation and daily maintenance, ideally from a related field, but not essential.
- Be physically fit and healthy and enjoy contributing to a tidy and safe environment.
- Certificate 3 in Wine Grape Growing or the ability to demonstrate equivalent competencies will be highly regarded.

Prior to commencement satisfactory completion of drug and alcohol testing will be required.

How to apply

Please forward your cover letter and resume to Stuart Heam, Talent Acquisition Manager at stheam@yalumba.com

Applications will close June 10th 2022.



Casual Sales Assistant

About us

Barossa Betta Home Living is recognised for our product knowledge, our customer commitment, and our passion for building life-long relationships in our service and support offerings.

About the role

This team in Barossa Betta Home Living is looking for an energetic Sales Assistant to join our small but dynamic team! This role requires an enthusiastic customer focused person, with a proven passion for sales. With a strong service approach, you will manage all aspects of a sales activity.

To be successful you will have:

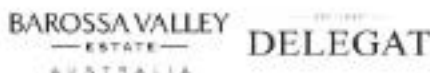
- Passion to deliver to our customers a positive and exceptional sales experience
- A strong desire to grow your knowledge of Barossa Betta Home Living products and processes – and support everything that we do well on a team
- Be a problem solver – think on your feet and work independently
- Demonstrated knowledge and experience in the sales of furniture, brown and white goods products
- Availability to work across all 7 days

Benefits of working for us include:

- Great staff discount scheme
- Excellent company culture

How to apply

Send your resume and cover letter to careers@barossabetta.com.au with 'Betta - Sales Assistant' in the subject line. Applications will be treated confidentially



Experienced Cellar Hands

We are looking for positive, capable cellar hands to join our winery team located in the Barossa Valley, where there is plenty of scope to reach your full potential. Work with us in a collaborative environment, where quality outcomes are our goal. We recognise and reward experience and offer on-going practical skill-building opportunities.

Barossa Valley Estate produces super premium Barossa red wines that showcase the best of this iconic region. We are part of Delegation Group, a leading global wine company. We have modern wineries and world class vineyards in New Zealand and Australia, our wines and brands are enjoyed globally.

The key responsibilities of this role include:

- Daily operational handling and care of our wines
- Barrel and cellar operations, including forklift operation
- Filtration and bottling preparation
- Working flexible hours to meet seasonal and operational needs
- Vintage processing
- Working closely with our Winemaker
- Leadership of cellar workgroups
- Contribute to continuous improvement

About you:

- You are experienced and competent in all cellar operations
- You love the outdoors and are physically fit to perform
- The duties
- Enthusiastic about wine, ensuring wine quality in all operations
- You are a clear communicator and value working in a team
- Self-driven, organised, with attention to detail

Our offer:

- Be a part of a collaborative team and friendly atmosphere
- Enjoy a nurturing workplace with people who look out for one another
- A supportive environment to grow and add value
- Competitive hourly rate and wine allowance
- Training to develop your career
- A culture where our values of Winning Together, Mastery and Aiming High are at the heart of what we do

We believe that it is our people that bring our plans to life, turn our goals into reality, and truly make the difference.

To apply, please visit our online careers page: www.delegation.com



Farm Hand

Our Barossa Valley Farms that have 17 sheds on-site has a great opportunity for an enthusiastic, active and self-motivated person to join their team. This role will work on a 14 day roster, you will need to be flexible to work with shifts of 7am to 3pm and 10am to 6pm.

Key attributes for the successful applicant:

- Carry out general labouring tasks such as manually clearing sheds and washing equipment
- Collecting eggs and manually stacking onto pallets
- Running machinery including conveyors and egg grading equipment
- Handling of live chickens for vaccinations and moving sheds
- Have initiative and motivation to follow through with tasks on your own
- Be physically fit to undertake manual labour

Phone enquiries can be made to Sharon on 0408 518 192 or email your resume to simagro@holmail.com

COMING EVENTS

Wallis Cinema

Thursday 2 June -
Wednesday 8 June, 2022

TOP GUN: MAVERICK (M)

Thu, Fri, Mon: 10:45am, 1:30, 4:15, 7pm.
Sat: 10:30am, 1:15, 4, 7pm.
Sun: 10:30am, 3:45, 6:30pm.
Tues, Wed: 1:30, 4:15, 7pm.

THE DROVER'S WIFE

THE LEGEND OF HOLLY JOHNSON (PG-13)
Thu, Fri: 7:10pm.
Mon, Tues, Wed: 2:30pm.

DR STRANGE

IN THE MULTIVERSE OF MADNESS (PG)
Sat: 4:15pm. Tues: 7:15pm.

HOW TO PLEASE

A WOMAN (M)
Thu: 4:45pm. Sat: 4pm. Sun: 10:30am/12pm

THE BOB'S BURGERS

MOVIE (PG)
Thu, Fri: 7:15pm. Sat: 1:30, 7:15pm.
Sun: 1:15, 6:45pm. Mon, Tues, Wed: 5pm

DOWNTOWN ABBEY:

A NEW ERA (PG)
Thu, Tues: 11am. Fri: 11am, 4:30pm.
Mon, Wed: 11am, 7:15pm.

SILVER

TIAM SESSIONS

THE KING AND I (PG)

Sun: 1pm. Wed: 10:30am

SONIC THE HEDGEHOG 2 (PG)

Sat: 10:15am

THE BAD GUYS (PG)

Sun: 10:15am

TICKETS ON SALE TOMORROW

We are now fully licensed with bar/food service

11 MURRAY ST, GAWLER
Ph: (08) 8523 1633
WALLIS.COM.AU



Taken A GREAT PHOTO?

For the opportunity to have your photo published email it to leadnewspaper@bigpond.com with the subject 'Snapshots'. Please add a brief description, your first and last name and your hometown.

The Leader

The Bungip

Employment Opportunities

DAVID HURST KITCHENS
at Gawler Belt are looking for a qualified

- **CABINET MAKER**
- **WOOD MACHINIST**

to join their team.
Phone 0408 804 139 or send resumes
to: dhkitchens@bigpond.com

Australian Paving Centre
WE'RE HIRING!
LOOKING FOR MOTIVATED
SALES STAFF FOR OUR
NORTHERN STORES

Email only to:
australianpavingcentre@gmail.com

Employ Locally
Advertise Locally

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Just a phone call away

The Bunyip

HAY!
Have you
given our
classified
section a
crack?

The Bunyip
8522 1233
120 Murray Street, Gawler



TAXI DRIVERS WANTED
to work in the Barossa Valley
Earn \$750-\$1,900 weekly.
For more information call Craig
0478 946 886

Vine Inn
BAROSSA
Community Hotel

WE'RE HIRING!
BAR & WAIT STAFF

We're so busy we need more people
to join our Award-Winning Team.
To attract the right candidates,
we pay above award wages.

Bar & Wait Staff:
Experience essential. Required for flexible hours,
including weekends and nights.
Current RSA Certification required.

Applications including resume to:
The Hotel Manager
Vine Inn Barossa
PO Box 32, NURIOOTPA SA 5355
Email: functions@vineinn.com.au

WE DO
PHOTO
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A4 30¢
BLACK AND
WHITE COPY

A4 \$1
COLOUR
COPY

A3 40¢
BLACK AND
WHITE COPY

A3 \$2
COLOUR
COPY

THE BUNYIP
120 Murray Street,
Gawler
f 8522 1233

Casual School Bus Drivers

Job Share Position Available
Nuriootpa Based

MR Drivers Licence as a minimum
SA Drivers Accreditation Certificate *or willingness to obtain before
commencement of position.*
Competitive pay and on-the-job training will be offered.
20 hours per fortnight.
*Please email HR@busbiz.net.au with a resume or details of
experience.*
BuzBiz has a zero tolerance of drugs and alcohol, random testing does take place.
BuzBiz is an equal opportunity employer.



FINANCE MANAGER

The Multi Award Winning Vine Inn Barossa
in Nuriootpa is seeking to fill the position of
Finance Manager.

Reporting to the Chief Executive Officer,
key responsibilities of the role include
the full control of financial and administrative
operations of the hotel.

Only candidates who possess a good working
knowledge of financial and accrual accounting
standards principles & practices, MYOB, Word,
Excel, and H&L (or similar POS Inventory system)
and hold accounting qualifications
will be considered.

Previous financial experience at a senior level
within the areas of hospitality or
commerce will be highly regarded.

Strong analytical, organisational and
communication abilities along with
superior social media skills are essential.

Salary arrangements will be commensurate
with skills and experience.

**A full position description is available on
request via email: manager@vineinn.com.au**

As we are anticipating a strong interest in this role,
we will only be making further contact with those
who we believe are appropriate to the position.

**Applications in the strictest confidence
should be forwarded to:**

**The CEO, Vine Inn Barossa, PO Box 32,
Nuriootpa SA 5355 or via email to:**
manager@vineinn.com.au

**Initial applications close
Sunday 5th June 2022.**



Account Manager

Established in 2012, Pinnacle Drinks exclusively
partners with winemakers, growers, brewers
and distillers to deliver some of the world's
leading brands across the wine, beer and spirit
categories.

- Flexible on location – Adelaide or Barossa
- Flexible on hours/days
- Manage current accounts in the wine industry and opportunity to build
- Small company feel with the perks of a large family - benefits, learning & development, career progression and more.

What you'll do Manage a set of customer
accounts that bottle at Vinpac Angaston as
well as drive New Business Development.

Your responsibilities include:

- Service Current accounts to meet sales targets
- Identify, engage and attract new customers
- Ensuring that Vinpac International continues to meet customer requirements
- Develop and implement account strategies based on current and anticipated customer requirements
- Provide details and timely communication to National Sales Manager and the Sales Team in any & all market intelligence/information for action and consideration
- Developing, maintaining and making customer contracts a priority to ensure ongoing customer commitment
- Negotiation, development and gaining of accounts
- Meeting an agreed set of Key Performance Indicators (KPI's)
- Continuous learning and development of skills
- Other Sales functions as required.

Your background:

To be successful in this role, you will have a
strong drive, be a forward thinker and able to
build relationships with various customers,
you will be self-motivated and able to have
the freedom to work how you want to work.

Ideally you will demonstrate considerable
experience in the following key areas:

- 5 + yrs in Account Management
- Proven problem-solving ability
- History in taking initiative and looking outside the box
- Driven and resilient
- Experience developing and retaining customer contracts, with a particular emphasis on New Business Development
- Understand data, insights and financials
- Be a team player
- Ability to work end to end with various stakeholders in our business.

**We'd love to hear from You If you'd like to
grow with us, please send your resume to
adam.niederer@vinpac.com.au**

THE BUNYIP
YOUR LOCAL
NEWSPAPER

THE BUNYIP
SUPPORTING THE COMMUNITY
SINCE 1863